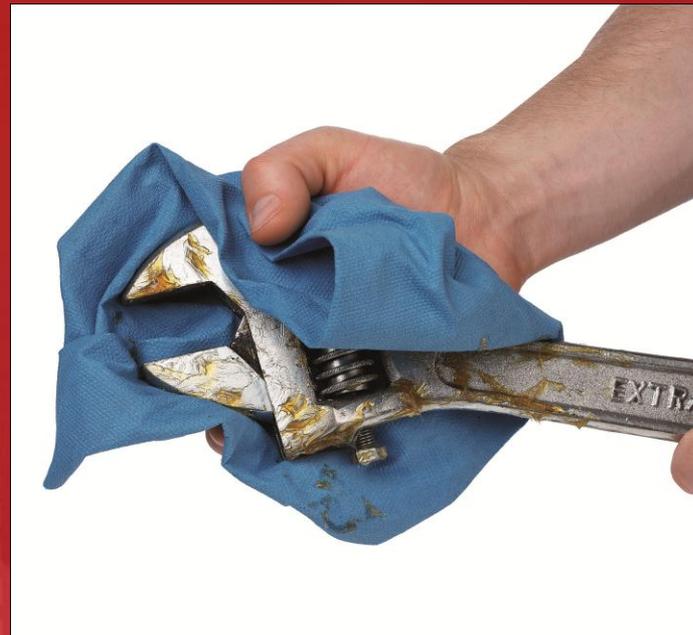


Wypall X-70 Vs. Banian Cloth

Engineered Wipers Introduction



Wypall X-70

Engineered Wipers

Wypall X-70 is a new generation of Engineered Task Wipers and is proving that Conventionally used rental shop towels are not necessarily the best tool for the job, The worker or the environment.

Using task-engineered wipers can provide numerous benefits that includes:

1. Improving Productivity
2. Promoting Safe workplace
3. Improving management of cost
4. Protecting environment



In coming pages....all the above factors have been briefly touched upon to demonstrate the capabilities of Wypall-X70 Wipers

Performance

Banyan Cloth

1. Waste from Textile units. Is **not produced for Industrial use**.
2. Contains “**Lint/loose fibers**” that is a source of contamination on components.
3. Has **limited Water/Oil/grease absorption** capacity.



Wypall X70

1. An engineered wiper **produced specifically for use in Industries**
2. “**Lint Free**” Wipers, are free from contamination source
3. High Oil/Water/Solvent/grease absorbency capacity.



Quality

Banyan Cloth

1. Often comes in random shapes & sizes. **No consistency.**
2. Generally **very difficult to determine the consumption** pattern
3. Carton box may indicate weight but not the no. of pieces



Wypall X70

1. Clean, fresh, consistent shape & size every time.
2. No. of sheets needed per part can be easily arrived at.
3. Clearly marked packaging shows exactly what you are getting.



Cost

Banian Cloth

1. Customers pay for whole Banyan cloth bought but can't use over 20% of cloth due to shape/size/quality.
2. Customer pays for Replacement charges by launderer to recover the cost of ruined banyan cloth
3. Per part 'Banian Cloth" usage is high leading to high disposal cost (customers pay for disposal on weight basis)
4. Extra storage & transport cost

Wypall X70

1. You pay for what you buy. Almost Zero wastage.
2. No replacement cost
3. Weight of Wypall-X70 is multiple times lower than cloth. This results into direct savings in disposal cost
4. Minimum storage & transport cost

“Lower Waste Generation”



Safety & Hygiene

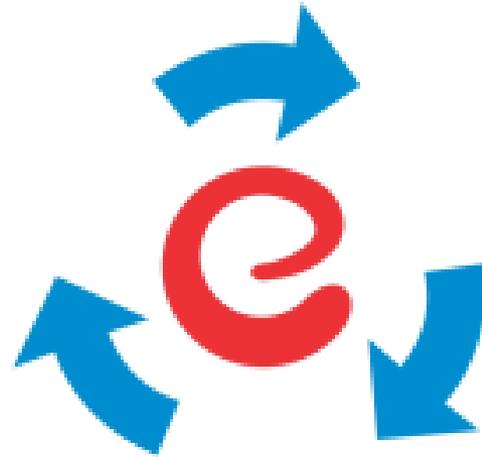
Banyin Cloth

1. Banyin cloth is known to have concentration of heavy metals particles
2. When used by workers for personal wiping like hand & face, they get exposed to these fine metal which is dangerous.
<http://www.youtube.com/watch?v=CEtDpxachHXM>
3. When disposed as “Hazardous Waste” along with Solvent/Oil etc, they are extremely harmful to environment (check attachment)
4. No information on the method of storage at rental shop/godown. Rats, mice & other household animals contaminate these cloth

Wypall X70

1. Made from Cellulose, are soft enough to be used on hands & face
2. Free from metal particles
3. When disposed as “Hazardous Waste”, they are much more safer/less hazardous to the environment/people

Your Solutions Partner...



Elixir-India
Your Solutions Partner

Praveen Khargwanshi
Business Development Manager

Elixir-India

72/33,3rd floor,2nd Cross,
Green Leaf Extension,
80ft Road,4th Block
Koramangala,
Bangalore-560034
India



Mob: +91-93422 34857/9880366604

Fax: 080-25505528

Email: praveen.khargwanshi@elixir-india.net
sales@elixir-india.net